

Sundt and our partners would like to thank everyone for joining us at our Panel Discussion and leaving your contact information. These contacts are provided for networking with these firms. All Sundt personnel and partners will get your contact information and reach out to you.

Panelist Contact Information

Moderator



Cheryl Brown – Small Business Development Center, Program Advisor
cbrown@miracosta.edu
(760) 795-8740

Sundt Construction



Lisa Best – Prequalification Department Manager
lebest@sundt.com
(520) 750-4625



Brad Kirsch – Project Director
bskirsch@sundt.com
(619) 321-4814



Pam Hermosillo – PreConstruction Project Manager
pjhermosil@sundt.com
(619) 321-4827

San Diego Unified School District



Karen Linehan – Prequalification Department Manager
klinehan@sandi.net
(858) 627-7232

San Bernardino Community College District



Ynez Delgado-Canela – Director, Local Business Outreach
ycanela@sbccd.edu

San Diego International Airport Authority



Jose Cortez – Program Manager
jcortez@san.org
(619) 400-2584

Small Business Development Center – OC & Inland Empire



Karla Gonzalez
kgonzalez@iesmallbusiness.com
(951) 781-2345

Attendees and Panelist Chat Comments

John Strayer To Everyone: **Pacific Sound Control** - We do sound control for airports

Crisp Imaging To Everyone: Good Morning! Will we get a contact list of everyone in this session?

Patrick Antonius To Everyone: Patrick Antonius - **Team Phun**

From SUNDT | Regina V. Vanderwerff To Everyone: go to <https://www.sundt.com/partnerships/>

Cheryl Brown To Everyone: Be sure to join the Expo where all the speakers and panelist will be available to answer additional questions and meet the panelist.

Dave Hall To Everyone: Dave Hall, Business Development Manager at **Castle Contracting**. We specialize in Grading and Utilities (wet & dry).

Brad Kirsch To Everyone: The Expo Hall opens at 11:30am

josh@cgsenv.com To Everyone: SUNDT has the absolute BEST SB program going! As an owner/President of an SDVOSB that has worked with many of the other extremely large construction firms, I can personally attest to this.

Paul Verdile To Everyone: Paul Verdile **From AXIM Fringe Solutions Group**. We are a SDVOSB contractor that provides DBA and SCA compliance and benefits solutions. AXIM removes the cost and liability of managing the monthly H&W process and fulfills set aside credits. pverdile@aximfsg.com

josh@cgsenv.com To Everyone: We recently moved to North Texas and we are wondering if Sundt is looking at or has any projects they need help with in Texas?

Brad Kirsch To Everyone: Our Transportation and Industrial groups are performing work in Texas. Our event today is focused on CA, however the resources to prequalify with us are the same.

Emily Fraser To Everyone: Emily Fraser, estimator with **AirX Utility Surveyors**. We do underground utility locating and potholing with various techniques ranging from GPR to hydro excavation.

Debra Westmoreland To Everyone: Hello, Debra from **Sound Masking USA**. I own a small SDVOSB & WOSB that provides acoustical solutions such as electronic sound masking and acoustical panels. We service nationwide and our website is: www.soundmaskingusa.com

Kristie Rehberger To Everyone: Kristie Rehberger with **A Glasco, Inc.** Commercial and residential glass and glazing. We are SDVOSB, VOSB, SB, DVBE, and LBE certified. www.aglasco.com. #619-670-3000

Kris Huff To Everyone: Kris Huff - **Garrison Demolition Engineering** - Union DVBE/SBE/SDVOSB Demolition Contractor specializing in Structure demolition throughout California. We are in the process of prequalifying with Sundt. www.Garrisonsdvbe.com

CPR1 - AED Total Solution To Everyone: Prabs Mahalingam - CPR1 & AED Total Solution, we provide AEDs, CPR training and AED Management for clients like the San Diego Airport, Edison and others. Looking forward to working with Sundt

Denise Devine- ProCal Inc. To Everyone: Hi all. Denise Devine with ProCal. We are a DBE/MBE/SB/8(a) Certified, Design/Engineer/Installation, Electrical Contractor specializing in EV Charging, Energy Efficiency Packages, and Specialty lighting. 760-271-1449; ddevine@procallighting.com

Hunsaker & Associates To Everyone: Hi Everyone! Paul Brencick with Hunsaker & Associates San Diego here. We're a civil engineering, planning, mapping and land surveying SBE and we're pre-qualified with Sundt. Check us out on social media or at www.hunsakersd.com

Luke Uetrecht To Everyone: Luke Uetrecht, Project Manager with **Onyx Building Group, Inc.** - SBE, WBE, DBE Lath and Plaster contractor. We also provide waterproofing, fireproofing, EIFS, framing and drywall. 214-532-2981 luke@onyxbuilding.com

Wendy Kim To Everyone: Wendy Kim from **PPG Paints** - As a manufacturer of paint and coatings, we would register (versus prequalify); if we register for CA, then would it be registering for all other states that Sundt operates in?

Joseph Loya To Everyone: Greetings-Joseph Loya **Sunshine Supply Company** is a 50 year old Family owned Small business distributor. Please reach out 619-307-0466.

nabil shehade To Everyone: **Francison Consulting** - We are an SBE Engg and CM services firm. We look forward to supporting Sundt on their projects. Please reach out to nabil@francisonconsulting.com.

Ashley Klocksieben To Everyone: Ashley Klocksieben with **Acme Safety and Supply Corp.**, we are a traffic control HUBZone. WBE, SBE, SLBE, and DBE in National City CA and we are unique because we rent, sell, setup, maintain and build our own custom signs all in house.

Sherri Nicholson To Everyone: Sherri Nicholson - **Nicholson Welding Inspections Ilc.** is a WBE/WOSB certified minority business. <https://nwinspections.net>. sherri.nicholson@nwinspections.net

Paula Roberts, Aqua CRG To Everyone: Hi Everyone, Paula Roberts with Aqua Community Relations Group. We're a DBE, WBE and ELBE in San Diego providing outreach, community liaison and communications services for public works projects. We work closely with engineering and construction firms to provide notices, workshops, CEQA outreach and similar services, and can also help with your business branding, website and digital marketing, or your own outreach to other small business subs. www.aquacrg.com, paula@aquacrg.com

Genia Brown To Everyone: Genia Brown, **PSN Permits** - We assist our clients in obtaining the permits required to get projects fully operational. WOSB, MBE, SBE. 510-439-0596 / info@psnpermits.com / www.psnpermits.com

Larry Spears To Everyone: Hello Everyone, Larry Spears with **Allied Storage Containers**. We are an approved Supplier for SDUSD and Sundt. Best pricing and service. www.alliedstoragecontainers.com

Jean Nadolne To Everyone: Jean Nadolne - **Sharjo, Inc. dba ServiceMaster Recovery Management (SRM)**. We do Emergency Mitigation and other Disaster Restoration. Do any of you do Asbestos Testing and Remediation on an emergency need (24/7/365 and are DIR registered - if so, please contact me. jnadolne@smrestore.net
Ernie Negrete To Everyone: Ernie & Sons Scaffolding ernie@uniquescaffoldca.com

Max Jonsef- PPI America To Everyone: Max Jonsef- Director of U.S. Business Sales with PPI America, Inc. We are a manufacturer of PVC Pipe and DWV Glue Less Fittings. We are a minority owned business. We would have a focus as a supplier for the building plumbing on new construction projects where DWV fittings would be required. I have filled out the vendor registration with Sundt. My office # 949-431-3626. Email- max@ipvcpipe.com website: www.ipvcpipe.com

John Strayer To Everyone: John Strayer - **Pacific Sound Control**, SBE, SBE supplier and contractor for acoustic / sound control / vibration / RF shielding products for any and all applications, STC and NRC rated doors, window, panels, enclosures, test chambers, fabric panels, blankets and custom solutions. Service the Western US. Jstrayer@pacificsoundcontrol.com 949 287 1143

Eric Ellis To Everyone: Good morning, Eric Ellis with **Diversified Landscape Co.** We are prequalified with Sundt, San Diego Unified and S.D. Airport Authority. Service: Landscape Construction Certification: DBE, WOBE, SBE Diversified Landscape Co.
21730 Bundy Canyon Rd.
Wildomar CA. 92595
(951) 245-1686 Phone
eric@diversifiedlandscape.com

JOHN ERICKSON To Everyone: John Erickson - **Cole Office Products**. We are a SBE/MBE certified. We provide office and janitorial supplies. Also, we provide furniture too.

Shirin Hafuz - Aria Fire Protection Inc. To Everyone: Shirin Hafuz with Aria Fire Protection Inc. a COO and partner. We specialize in installation of automatic fire sprinkler systems in Southern California. SBE. www.ariafp.com; shirin@ariafp.com, Instagram handle @ariafireprotection 818 636 4004. Office in Glendale, Ca.

Art Chacon To Everyone: Art Chacon **Sav-On Signs Inc**

Matthew Levy To Everyone: Hello All - Matt Levy here with **INQUIPCO**. Crane & Heavy equipment rentals. Yard in San Bernardino, but we have equipment all throughout the west. 714-713-4171. MattL@inquipco.com

Rebekah Loveless To Everyone: Hi All! Rebekah Loveless- **Loveless Linton, Inc.** MBE/DBE/SBE/SLBE. We provided Archaeology, Native American, Biological and Paleo monitoring. As well as other supporting services. rebekah@loveless-linton.com

Kelly Houlihan To Everyone: Hey Everyone, Kelly Houlihan with **KP Elevator Consulting**. SBE (Micro) and Small Business Public Works Certified. I usually help architects and building Owners with the vertical transportation designing elevators in buildings. Kelly@kp.consulting www.kpelevatorconsulting.com

Andres Enriquez To Everyone: Andres Enriquez (President) **Royal Building Solutions Inc** Just started the construction business. Just in the process to get certified, have the General A & B License. Email: Andres.enriquez14@gmail.com, Phone #(619)719-0979

Erik Franzen -E2 Contracting, Inc. To Everyone: Good morning all, Erik Franzen with E2 Contracting, Inc., we're a Demo and Earthwork contractor and are DVBE, SDVOSB and SBE certified.

Lee Anne Davis Promoventures, Inc To Everyone: Hello, Everyone. Lee Anne Davis with Promoventures, Inc. here in San Diego. We are WBE and CPUC certified. We create custom webstores, customize uniforms and promotional items & supply PPE for construction and utilities companies. l.davis@promoventures.com

Rich Ducote To Everyone: Rich Ducote **Sonshine Painting**. Interior and exterior painting. SBE/DVBE/SDVOSB. 760-644-1088. I believe I am prequalified with Sundt. Unsure of the amount.

Sheryl Ferguson-Shepherd To Everyone: Hi Everyone - Sheryl Ferguson-Shepherd | Director Recruitment/Staff Augmentation

Global Placement Partner | A Certified SBE/DBE Firm | Sherman Oaks, CA 91403 mobile 818- 554 -2727 | sf@globalplacementpartner.com

Eric Dinaburg To Everyone: Eric Dinaburg - **3D Technology services**. We do Low Volt/AV/Fiber/waps/security/Access/door hardware/Fire Alarm systems/Intrusion alarm systems/Monitoring and can provide service for all systems. Sacramento Ca edinaburg@3Dtsi.com 916 212 9241 www.3dtsi.com
Karen Linehan, SDUSD To Everyone: SDUSD Contractor Prequalification -
<https://www.sandiegounified.org/contractor-prequalification>

E P To Everyone: Good Morning All, Manny Padilla with **SW Hydro & Construction**. ELBE/DBE. General A License. epadilla@shydro.com 619-606-7176 BMP Installation, Concrete Flatwork, underground pipeline, drainage structures

Erik Barden To Everyone: Hello Everyone! Erik Barden Senior Account Representative with **Envirocheck**. Full service testing and laboratory services located throughout CA. Specialize in asbestos, lead paint, mold, Bacteria and full suite of Industrial Hygiene testing and consulting services. www.envirocheck.com Please feel free to reach for any testing needs and looking forward to pre-qualifying with Sundt and all their partners. 714-519-8425

Steve Gallegos To Everyone: Hello, Steven Gallegos with **Ernie & Sons Scaffold**. We are a certified MBE, SBE, and DBE. We are also registered with the DIR. Union Sub-Contractor, providing Safe Work Access (Scaffolding). steve@uniquescaffoldca.com / 626.327.5800

Patrick Antonius To Everyone: Hi everyone, Pat with **Team Phun** here. We specialize in branded products and services. Apparel, promo products, signage/displays, ecommerce and fulfillment services. Anything branded. Have a fantastic day everyone! Patrick.antonius@teamphun.com and 949-280-2879 (cell)

Si Phan To Everyone: Si Phan - Assistant COO **from Simplified Builders**. We provide design, build and civil engineering services. As a growing GC, we are A&B licensed, SBE (Micro), SBE Public Work certified, and in process to obtain more minor certifications. si.phan@simplifiedbuilders.com

Adrian Castillo To Everyone: Good morning everyone, Adrian Castillo here with **SoCal Demolition Company** which offers demolition for all trades. We look forward to the opportunity of teaming up with Sundt again on future projects. Have a great day! Adrian@socaldemolitionco.com

Sundt To Everyone: San Diego Unified School District - the Sundt team at Emerson Bandini needed a small firm to remove bees/wasps that were encountered during the demo phase.

SUNDT | Regina V. Vanderwerff To Everyone: Hi Everyone - if you have marketing items I am in Booth #3. Would love to hear from you!

Robert Hale To Everyone: Hello, Robert Hale here with **RX Electric Inc**, based out of Sacramento.

Sylvia Novoa To Everyone: Sundt - we are a **SUBSURFACE UTILITY LOCATING COMPANY**. WE DO GPR, CONCRETE SCANNING. WE ALSO PROVIDE POTHOLING AND CCTV.

Brandie Metcalf, UltraSystems To Everyone: Thank you for the call today. UltraSystems is a 27-year-old, woman-owned, full-service environmental consulting firm with SBE/DBE credentials able to handle CEQA/NEPA, regulatory, permitting, mitigation, monitoring, and technical studies (air, noise, bio, cultural) on your behalf. Please contact UltraSystems Environmental, Brandie Metcalf at bmetcalf@ultrasystems.com or 949-788-4900 ext. 226 <https://ultrasystems.com/>

Rebecca Aguilera-Gardiner To Everyone: Stop by the **Veterans In Business Network** booth #14 to find out about our services and our National conference in San Diego, November 14 and 15.